



THE ROW COMPANY

DELIVERING PUBLIC PROJECTS
THROUGH INNOVATIVE CONCEPTS

WHO WE ARE

The ROW Company is a Certified Small, Minority Business Entity, and innovative right of way delivery team that sets industry standards for planning, implementing, and delivering public projects to support the viability of diverse communities. We deliver projects through innovative concepts by prioritizing our client's needs and objectives, proactively engaging the public, and managing scope, schedule and cost for expedited project delivery. Proactive communication is critical to building understanding, trust and cooperation with stakeholders and establishing successful project delivery. Our team of Senior Right of Way Professionals (SR/WA) has developed key relationships with major service providers such as Edison, PG&E, Caltrans, Metro, Water Districts, and other agencies throughout Northern and Southern California. Our management and lead agent personnel have planned, managed and implemented numerous projects involving land rights research and encroachments, implementing electric, gas, transmission and other utility service plans in accordance with the California Public Utilities Commission. Our personnel are consistently sought as experts on risk identification, strategy development and solution implementation in research programs. The ROW Company's team of right of way professionals effectively plan, manage and deliver the most challenging projects through successful delivery.



**Yolanda Matranga,
SR/WA**

Senior Vice President

Ms. Matranga has extensive experience securing property for California utilities and municipalities.

She has managed right of way/engineering for two telecommunications companies and collaborated with senior management and staff to develop a service footprint for AT&T and Consolidated Communications. She has developed and supervised fifty first level managers in support of construction and engineering for thirty-two counties. She has served as point-of-contact for municipalities, utilities and Caltrans projects and coordinated with public officials to resolve and mitigate issues. She serves as IRWA Region 1 Chair and has been recognized as IRWA professional of the year.



**Michael Romo,
SR/WA**

President

Mr. Romo is a dedicated and accomplished right of way professional. At the California Department of Transportation, he worked with utility providers impacted by transportation projects and coordinated critical utility processes including identifying prior rights and determining relocation cost liability. He coordinated with utility agencies to resolve high risk facility conflicts and facilitated right of way certifications. Mr. Romo guides agencies on procedures required for certification, allowing projects to secure critical funding. He develops positive relationships between agencies and utility providers that improves workflow processes, expedites delivery and allows projects to proceed to construction.

WHAT WE DO



**Proactive
Community
Engagement**



**Land Rights
Checks/
Encroachments**



**Title Chain
Research/
Review**



**Property/
Easement
Acquisitions**



**Utility Field
Coordination**



**Project
Management**



**Document
Preparation
and QA/QC**



**Risk
Management**



**Liability
Determinations/
Relocations**



**Impact/
Mitigation
Analyses**



**Cost Studies/
Budgeting**



**On-Call
Consultation**

WHAT WE'VE DONE

Line 107 Mission to Vargas Project (PG&E)



Upon researching and identifying the necessary land rights, permanent easements were required from landowners. Our team delivered the required right of way along the project corridor on schedule and avoided the need for condemnation services.

Sacramento Area Flood Control Agency (SAFCA)



Provided right of way management services and prepared an acquisition plan and project charter for each construction phase. Prepared a baseline scope and managed the acquisition process with the State Department of Water Resources (DWR) and SAFCA.

Line 107 Fremont to Irvington Project (PG&E)



The project replaced 8,000 feet of steel pipe within an existing utility gas and electric transmission line corridor. Our personnel provided land rights research and acquisition from landowners and commercial tenants and held public meetings to discuss community impacts.

HOW TO CONTACT US

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